



October 4, 2006

To whom it may concern,

I am writing to provide information regarding Mike Lucas at Sonitrol. We employed Sonitrol as our security firm as we were in the construction phase of building our new Corporate Headquarters. Mike Lucas was our sales consultant and advisor regarding the security process.

Mike met with us a number of times to listen to and help us determine our security needs. We were somewhat frustrated with the security firm we had been using and wanted to avoid some of the problems when we moved into our new building. Mike advised us, presented options for us to consider and worked closely with us throughout the process. He frequently met with the Kirco Construction team to be sure the proper equipment was being installed in a timely manner. Mike continued this weekly relationship with Kirco Construction until we were moved in and our system was operating as expected.

Mike kept in touch with us after we moved into our building to assist us with any issues or changes we needed. Mike is highly professional and knowledgeable about the systems he sells and is very interested in responding to the needs of his clients.

Sincerely,

Susan Cubbin

Susan Cubbin
Vice President, Human Resources
Meadowbrook Insurance Group